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# A New Year - A Renewed Vision

The hustle and bustle of the holiday season is over and we can regroup for the New Year- new beginnings-renewal. We can take some time to step back to see the bigger picture of what goals we want to achieve in this New Year- we can also determine any changes we desire to make.

It is like there is something in the air- that whispers and nudges us in the direction of wanting to improve and calls for us to consider- what we want to change and how can we make a fresh start with the New Year. In order to make changes in our lives we need to identify what we want to change and create strategies for making the changes. When we begin the task of personal transformation which is required when we want more personal mastery- leadership- we start the ever evolving process of self-discovery. We discover there are Universal Principles fundamental to leadership. If we effectively utilize such Principles-both in our personal and professional life, we find these Principles are also keys to tackling any challenges we have experienced.

The *art of correction* is one such key.

Before you read the answer to the question-ponder in your mind what you believe the answer to be. "On July 20, 1969, Neil Armstrong was the first person to walk on the moon. What percentage of time did this history-making rocket stay precisely on track? People often guess numbers such as 99.9 %, 50% or 85%." The wisdom gained from this information can have profound implications for your leadership success.

According to NASA, the rocket was exactly on track for a mere 3% of the time it was in space-the rocket was "off track" for the vast majority of the journey and was corrected by sophisticated computers down on earth at the Houston base. Simply knowing this allows us to keep observing if we are on track and enables us to keep going even during challenging times. The encouraging truth is that life is about being conscious about what is truly going on, being open-minded, seeking constant feedback and being flexible and adaptable. We can listen intuitively to ourselves; or the feedback from our team members, customers, mentors, or business associates to make the changes necessary.

We could determine that goal accomplishment is the art of correction- making things possible. Never give up- just keep focused on the end result and adjust your plans, strategies, operations and actions when they need to be adjusted.

### *Some suggestions of the goals you would like to work on:*

✓ *I want to make more time for myself*

✓ *I want to have more training programs for my staff*

✓ *I want to increase my retail sales*

✓ *I want to travel more*

✓ *I want to increase my profit margins*

✓ *I want to spend more time with my family*

✓ *I want to do some personal training*

✓ *I want to spend more time building relationships*

Whatever you want in your life and/or where you would like some changes in your life; could be the goals you identify and decide to work on. Sometimes we need to work backwards- see or envision our goal actualized and then review the steps needed to get the results we wanted. An optimistic mind-set with action will bring results!

Just remember- just as the rocket was off track- you will also run into challenges, however, just remember the rocket did make it - even though it was on track only 3% of the time. So when you feel you cannot do anymore- just look outside the box and you will receive an answer- and keep preserving. ■

*Faith is taking the 1st step even when  
 you do not see the whole staircase.  
 - Martin Luther King*